DESTINY TRAINING LEVEL 1
MODULE 2
CLASS 07

THE ART OF WINNING

Biblical Reference: He who wins souls is wise" (Proverbs 11:30b)

I. CLASS OBJECTIVES

1. To understand the importance and need of winning new people through evangelism.
2. To learn the requirements that a soul winner should have to successfully complete their mission.
3. To learn some of the principles to help in the work of an evangelist.
4. To learn to recognize when a person has been truly won.

II. INTRODUCTION

A. Jesus' Heart was for Souls

1. Jesus is the only human born knowing His mission on earth. His heart beat for the redemption of souls. In extraordinary ways, He made the most of every situation He faced, doing completely innovative, out of the ordinary things. Everything He did was for the salvation of souls.
2. Jesus left His throne of glory and became a man, to teach us His truth in our language. At the start of His ministry, He chose and formed twelve men, from different social classes, so that they could meet the needs of the multitudes. His evangelistic work concluded with His death and resurrection.

B. Jesus Appointed His Disciples to Carry on His Evangelistic Work

1. Shortly before ascending into heaven, Jesus delegated His authority and power to His disciples. He appointed them to bring His redemption to all people from that moment on.
2. The success of the disciples would depend on how much they were given over to making know this message of salvation.

IV. LESSON: SEVEN PRINCIPLES OF EVANGELISM

A. PRINCIPLE #1 – Winning Souls Is An Art

1. Solomon said, “he who wins souls is wise” (Proverbs 11:30b). If your heart is not selfish and you desire to help people gain God’s redeeming grace, the best thing you can do is prepare yourself to efficiently fulfill the noblest mission in the world: helping people escape condemnation so that they can receive the grace of forgiveness.

2. We should make the most of every opportunity we come across to share the Gospel. It’s good to have some kind of pamphlet or notes on hand that you can use as a guide for sharing with those who have never heard about Jesus before.

3. Remember that the fruit of the righteous man is a tree of life and our fruit is reflected by the souls we win for Jesus. We must also understand that simply sharing the message of Good News is not enough; we must also remember to keep in contact with and follow up with the people we win to the Lord.

B. PRINCIPLE #2 – The Importance of Preaching

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1. Paul said, “And this is the same message we preach about faith” (Romans 10:8 CEV). The message that comes out of our mouths should carry the same anointing and power as the words that came from Jesus’ lips.

2. **Always speak about Jesus**. Your goal should be to bring every person who hears you into a full relationship with Jesus Christ. When someone accepts the Word of God in their heart, the Word of God comes and lives in them and forms part of their life.

3. **Always motivate with words**. Endeavor to always bring a word that motivates people. Don’t argue with them; it is better to lose an argument and win a soul.

4. **Use your words to fill peoples emotional emptiness**. Generally, those who allow negative thoughts into their minds also allow them to enter and take root in their emotions. Determine in your heart that every word you speak will be like a balm for the souls of those who hear us, so that they can start believing in themselves, in God and in people again.

5. **Make sure your message contains the answer to the person’s need.** Always pray and ask, “Lord, help me to communicate something that this person really needs.” People are always hoping for an answer to their needs that have been troubling them, whether it’s regarding their family, emotions, finances, spiritual needs, etc.

6. **Your message should be constant.** When you share, be persevering and effective because at stake is the salvation of millions of people who need to hear the Word.

7. **Your preaching should be anointed.** When it is, it is your most powerful weapon. God has placed authority in our mouths to determine the future. Jesus said, “Make a tree good and its fruit good…for a tree is recognized by its fruit” (Matthew 12:33).

C. PRINCIPLE #3 – Be An Effective Witness

1. The Apostle Paul expressed what his call to preach the gospel meant for him: “Woe to me if I do not preach the gospel!” (1 Corinthians 9:16). Preaching was not something that made him feel proud: he did it because he had compassion for the salvations of peoples’ souls.

2. God had placed a desire in Paul’s heart to win a large number of souls, and this burden increase when his spiritual eyes were opened and he was able to see the end that awaited those who remained far from God.

3. God’s power is made perfect in our weakness. A little in God’s hands becomes much and becomes a great blessing. The boy who had five loaves and two fish allowed Jesus to use them to feed a great multitude of thousands of people. The little that you think you are will be multiplied in God’s hands. Surrender yourself to His divine purpose and ask the Lord to give you the spirit of an evangelist.

4. Preach voluntarily, not for a salary! Paul said, “If I preach voluntarily, I have a reward; if not voluntarily, I am simply discharging the trust committed to me” (1 Corinthians 9:17). Paul could clearly see the difference between a person who works to receive a salary and someone who works because they love what they do.

5. Offer the Gospel of Christ free of charge. Paul made it his goal to preach the gospel of Jesus Christ free of charge. “What then is my reward? Jus this: that in preaching the gospel I may offer if free of charge, and so not make use of my rights in preaching it” (1 Corinthians 9:18). We know that Paul focused on the salvation of souls and was known as the one “who turned the world upside down.” People knew that this man had the right message to bring salvation to the people.

D. PRINCIPLE #4 – Have A Servant’s Heart

1. “Though I am free and belong to no man, I make myself a slave to everyone, to win as many as possible” (1 Corinthians 9:19).

2. Paul spoke about one of the fundamental principles of evangelism: having a servant’s heart. The heart of a servant perceives people’s needs and does something to meet them, even before meeting their own.

E. PRINCIPLE #5 – Advice For Winning

1. Colossians 3:17 says, “And whatever you do, whether in word or deed, do it all in the name of the Lord Jesus, giving thanks to God the Father through Him.”

2. **Make winning a lifestyle**. We cannot win if we do not have the attitude of a winner. God is a God of order, so He will help us to have order in all areas of our lives.

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3. **Specialize in the strategy God gives you.** Remember that strategy is won and received from God in the secret place. It will work and take you to victory. Therefore, it is important to dedicate yourself to developing it.

4. **Have homogenous cells.** Place each person in the group that corresponds to them: men, women, youth and children.

5. **Visualize how many people you want to win.** This requires seeing the realm of faith. When you can clearly visualize in the spiritual world, your level of faith will rise.

6. **Establish weekly goals.** Just as you set goals for your studies, your work and other areas of your life, it is important to plan with the Lord how many souls you are going to win each week.

7. **Plan fasting, intercession and prayer.** Do this for the people you want to come to know Jesus and for the needs of each one of them.

8. **Learn to put on outreach events**. Rather than having a religious attitude, ask God for creative ways to reach people, and draw them with love and compassion.

9. **Keep an eye on the excellence of the cells.** Be aware of the activities of each cell, and teach with excellence.

10. **Go through the whole process.** Every new believer should be taken through the entire Ladder of Success process.

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F. PRINCIPLE #6 – God's Requirements For Winning Souls

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1. **Holiness**. If you want to be used by God, you must live in holiness and completely move away from a life of sin.

2. **Spirituality.** You should be spiritually sensitive so that you can hear what the Holy Spirit is saying to you.

3. **Humility.** You need to depend entirely on the Holy Spirit. He is the one who works in the lives of the lost.

4. **Faith.** Do not look at the natural circumstances; keep your heart and all of your being grounded in the Word of God, and act in accordance with it.

5. **Simplicity**. Take Jesus as your example. He saved people very simply, from every walk of life.

6. **Complete dependence on God.** Always seek to do things under the direction of the Lord Jesus.

7. **Determine to know the Holy Spirit.** There should be a close relationship in your life with the Holy Spirit because your life and your ministry depend on Him.

F. PRINCIPLE #7 – Evidence That A Person Has Been Won

1. Conviction of sin: They understand that they are removed from the glory of God. Conviction comes from the Holy Spirit and results in repentance.

2. Faith in Christ: This is evident when a person believes that reconciliation with God the Father and eternal life come only through Jesus.

3. Repentance: A deep pain for having failed which consequently brings a desire to change.

4. Change of lifestyle: This is seen through real proof that they have left their old way of living and have adopted new thoughts, habits and feelings.

5. Prayer: The new believer will understand that prayer is how we communicate with God and will start to pray.

V. CONCLUSION

Someone who wins souls for God is a person who feels a very special love for the lost. This is reflected in their evangelistic work wherever they go. Winning should be a lifestyle for every one of us. It should be our fundamental premise, because we know that Jesus chose us to save the world with His Gospel of Love.

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